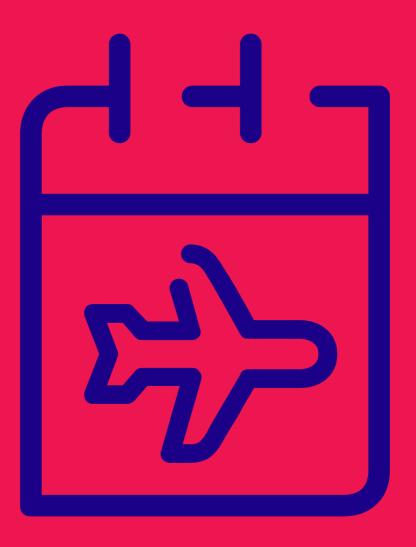




# Our LATAM Trade guide is made for you

# Guided to inspire you

Take pleasure in your reading. This LATAM Trade Territory is not meant to be boring or uninteresting – it was entirely put together thinking about its readers. May this guide be your source of inspiration when representing LATAM. **Enjoy!** 



# Summary LATAM Trade

# Definition 1 Definition

2 LATAM Trade Program

**Master Brand** 

3 Our Brand Definition Model 4 Tone of Voice 5 How to write LATAM

# **Our Brand Architecture**

6 Our Brand Architecture 7 Our Products & Services Portfolio

# **Our Visual** Universe

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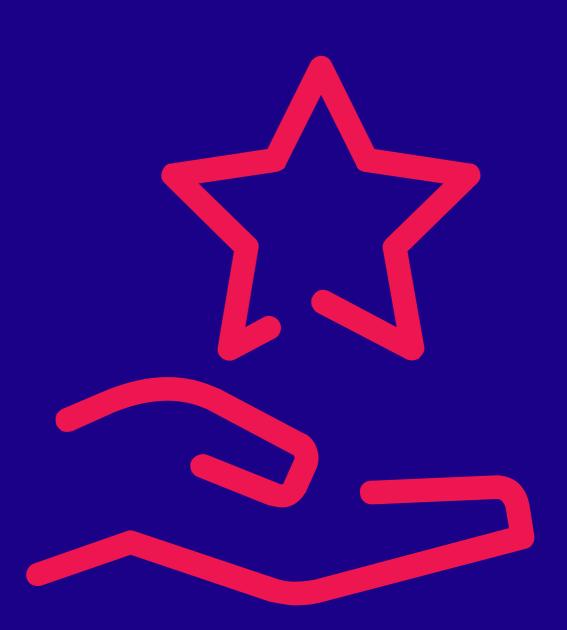
Logo Colours Typography

- 5F - 6 - F

Photography

# We are here to help your business

LATAM Trade is the LATAM's segment focused on creating a better experience for our travel agents. In order to achieve that, one of its features is to have a special visual guideline to differentiate it from master brand communication. This will facilitate the travel agent who will be able to enjoy the communication and benefits of LATAM Trade.



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Logo

Colours

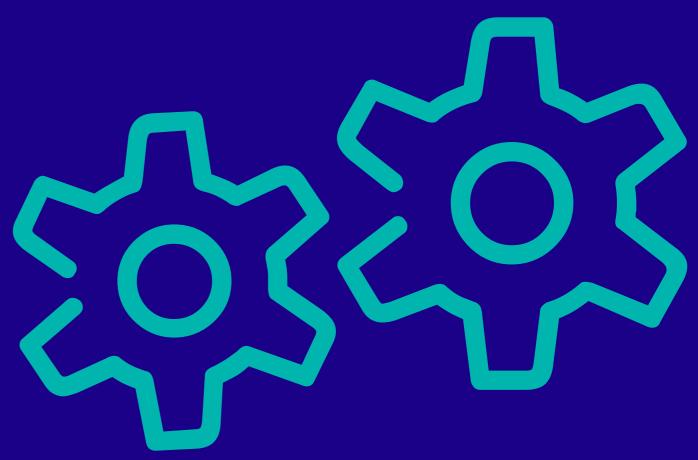
Typography

lcons

Photography

# Master Brand

# The essential guide where it all begins



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# **Master Brand**

# **Our Brand Definition Model**

# **Internal Perspective**

# Vision

To be among the three best airline companies in the world

# Heritage | Cultural assets

- Achievement and determination culture
- Involvement, hands on
- Passion: it's not only business it's personal
- Overcoming obstacles & challenges history
- Familiarity with the business
- · Committed with the product

# Principles

Passion for: safety | customer | team | excellence

# **Brand Positioning**

LATAM is the leading airline in Latin America, made by people genuinely committed to be in charge of it's customers by providing a fast, easy and enjoyable experience, allowing them to reach their goals and dreams

# Personality

Caring Straightforward Passionate Elegant

# **Brand Vision**

To take dreams and people always further

# **Target & Drivers**

# **Target definition**

Romeo is motivated to take action and achieve. Following their Latin heritage, they value human relationships to create trust and collaboration. They value efficiency and simplicity and are organized to get better results.

# Drivers

- Make my life easier in a smart & relevant way
- In charge of my own journey
- Trustful
- They know me and connect with how important my goals & dreams are

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Icons

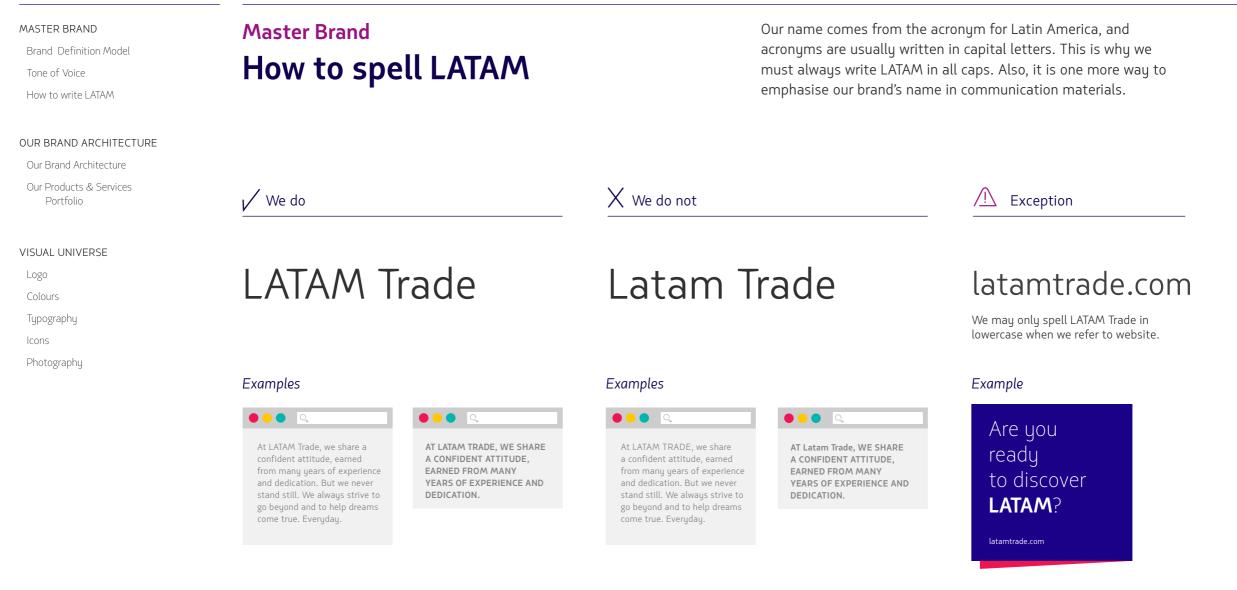
Photography

# Master Brand Tone of Voice

Because we are

Our tone of voice is

# Caring Friendly Straightforward Precise Passionate Inspiring Elegant Confident



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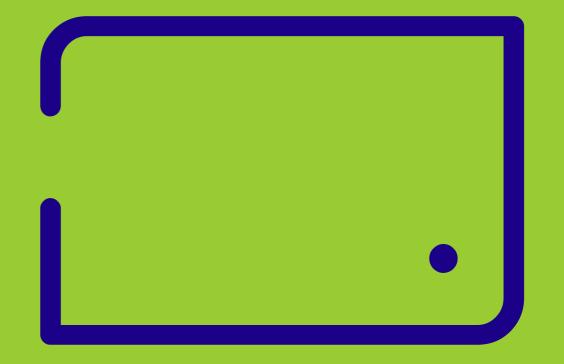
Typography

Icons

Photography

# **Our Brand Architecture**







Logo Colours

lcons

# It's very important to consider our brand architecture system **Our Brand Architecture** MASTER BRAND and Products & Services decision criteria. Brand Definition Model Tone of Voice How to write LATAM OUR BRAND ARCHITECTURE Trade Brand [Masterbrand] Our Brand Architecture Our Products & Services Portfolio **≥**LATAM VISUAL UNIVERSE Sub-brands Typography Photography Passengers FFP Travel Logistics Maintenance P LATAM MRO MY LATAM LATAM AIRLINES LATAM CARGO **Airlines Products & Services** Special Offers Onboard Classes Ancillary Services Agency Services Fares Web Services Preferential Services **Business Services**

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# Our Products & Services Portfolio Visual Guidelines

There are three possible ways of expression when creating a new product or service.

Products and services that are common in the market but need	An offer that does not follow
a slightly distinct identification (source of revenue, premium services, etc).	LATAM Airlines' core positionin and that needs different attributes to create a more proprietary approach.
Example	Example

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# Our Products & Services Portfolio Visual Guidelines

There are three possible ways of expression when creating a new product or service.

# More frequently

# Level 1 Products & Services



**Identity** Masterbrand visual identity.

#### Typeface The products & services name uses the same typography as the rest of the content [LATAM Sans].

## Example

# Check-in online

# Level 2 Products & Services



Identity Masterbrand visual identity: A complementary colour or/and a special icons may be used to better identify the products and services.

## Typeface

The name has a reserved area in communication materials, emphasising the products & services [LATAM Sans Extended type and uppercase].

Example



# Level 3 Products & Services (Endorsed by LATAM)



Less frequently

**Identity** New brand identity, linked to the masterbrand, based on the brand proposition.

**Typeface** Different characters.

Example

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# Our Products & Services Portfolio Visual Guidelines

There are three possible ways of expression when creating a new product or service.

# More frequently

# Level 1 Products & Services



**Identity** Masterbrand visual identity.

Typeface The products & services name uses th same typography as the rest of the content ILATAM Sans1.

#### Example

# Check-in online

# Level 2 Products & Services



Identity Masterbrand visual identity: A complementary colour or/and a special icons may be used to better identify the products and services.

# Typeface

The name has a reserved area in communication materials, emphasising the products & services [LATAM Sans Extended type and uppercase].

## Example

ESPAÇO+

LATAM Trade

# Level 3 Products & Services (Endorsed by LATAM)



**Identity** New brand identity, linked to the masterbrand, based on the branc proposition.

**Typeface** Different characters.

#### Example



# Less frequently

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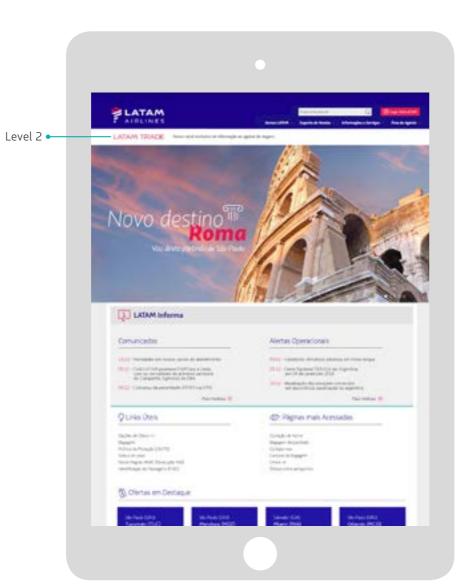
Typography

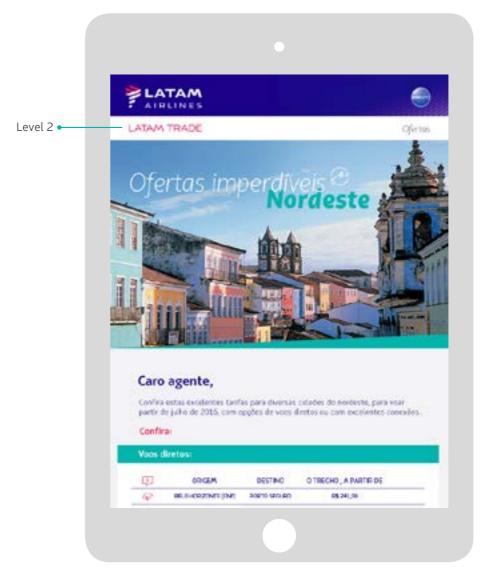
lcons

Photography

# Our Products & Services Portfolio Visual Guidelines

HOW WE DO IT





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\_ogo Colours

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Photography

# **Our Visual Universe**

# Everything that involves our **visual universe**

LATAM Trade's visual identity is an essential part of expressing our way of being. And most of all, a vital piece to getting through who we are.

Our visual identity is responsible for our brand's consistency. It embraces our personality and purpose, and translates them into elements visible to everyone. They include logo, colours, typography, icons, photographs, illustrations, and other graphic elements that, together, compose exactly how our audiences see us.

For more details on elements of our visual identity, see the Master Brand Territory.

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# Our Logo – Trade LATAM Trade Construction

The logo of LATAM Trade came from our typography with some adjustments.



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# Our Logo – Trade LATAM Trade Construction

The LATAM Trade logo is always used in a white or gray background.

# LATAM TRADE

White background

LATAM TRADE

Gray background

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# Our Logo – Vertical Version Our Vertical Logo

The LATAM Trade logo is always accompanied of the LATAM Airlines logo. It's constructions and versions can be seen on the following pages.



Negative Version – Preferential

Positive Version



When using the negative version of our logo for Trade applications, use it with our lighter shade of gray (Pantone Cool Gray 1 - 30% transparency), following the colour wheel on the colour related section.

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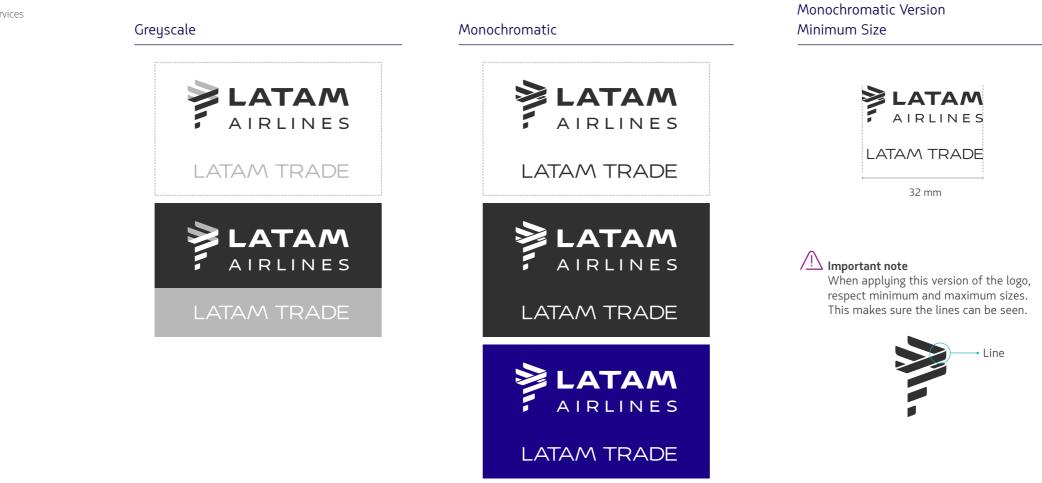
Logo Colours Typography Icons

Photography

# Our Logo - Vertical Version Greyscale and Monochromatic Symbol

**RESTRICTED USE** 

Use the greyscale version only on greyscale prints. For lightcoloured backgrounds, use the positive version, and for the negative version, use the negative one. Always pay attention to the contrast between the logo and background. The monochromatic version should be applied on single-coloured materials only.



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Our Products & Services
```

Portfolio

# VISUAL UNIVERSE



Colours

Typography

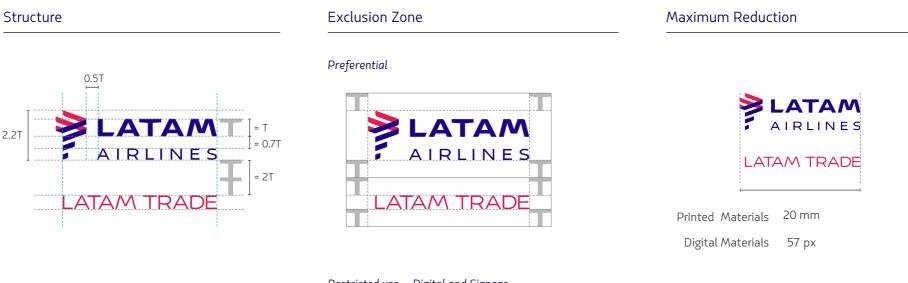
lcons

Photography

2.2T

# Our Logo - Vertical Version Structure, Exclusion Zone and Maximum Reduction

The exclusion zone guarantees the integrity of the logo and is measured by the dimensions of the letter "T". The maximum reduction is defined by the logo's width and its purpose is to make sure the logo is always legible.



Restricted use – Digital and Signage





Do not, under any circumstances, reproduce the logo any smaller than the specified sizes.

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# Our Logo – Horizontal Version **Our Horizontal Logo RESTRICTED USE**

For promotional materials, always use the LATAM Trade logo along with the "airlines" description. Below, you'll find our logo's horizontal version. Its use is restricted, so apply it exclusively on materials that cannot receive the vertical version.





Positive Version



When using the negative version of our logo for Trade applications, use it with our lighter shade of gray (Pantone Cool Gray 1 - 30% transparency), following the colour wheel on the colour related section.

#### Our Logo - Vertical Version Use the greyscale version only on greyscale prints. For light-MASTER BRAND coloured backgrounds, use the positive version, and for the Brand Definition Model **Greyscale and** negative version, use the negative one. Always pay attention Tone of Voice to the contrast between the logo and background. How to write LATAM **Monochromatic Symbol** The monochromatic version should be applied on single-coloured materials. **RESTRICTED USE** OUR BRAND ARCHITECTURE Our Brand Architecture Monochromatic Version Our Products & Services Portfolio Monochromatic Minimum Size Greyscale VISUAL UNIVERSE Logo LATAM TRADE LATAM TRADE AIRLINES AIRLINES Colours ≫ LATAM LATAM TRADE Typography AIRLINES **≥**LATAM AIRLINES LATAM TRADE lcons LATAM TRADE AIRLINES AIRLINES 78 mm Photography SLATAM LATAM TRADE AIRLINES /!\ Important note When applying this version of the logo, respect minimum and maximum sizes. This makes sure the lines can be seen. Line

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# Our Logo - Vertical Version Structure, Exclusion Zone and Maximum Reduction

The exclusion zone guarantees the integrity of the logo and is measured by the dimensions of the letter "T". Maximum reduction is defined by the logo's width and its purpose is to make sure the logo is always legible.



ATAM TRADE

48 mm

LATAM TRADE

Digital Materials 137 px

# Restricted use – Digital and Signage

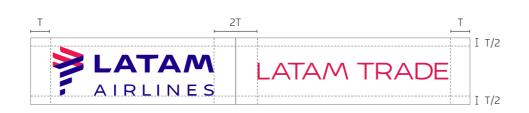
AIRLINES

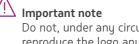
0.5T

Structure

3T

Preferential





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Minimum Distance – Vertical Version: 2Ts Our Brand Architecture Our Products & Services Portfolio VISUAL UNIVERSE Logo Colours Typography lcons

70%x

# **Our Logo** Usage with one world logo

When applying **one**world's and LATAM Trade' logos together, respect their height proportions and the minimum distance required between them. The **one**world logo is preferably applied to the left of LATAM Airlines' logo. The oneworld logo should be present on all LATAM Trade external communication materials.

LATAM TLATAM TRADE

Logos Proportions in Communication and Trade Materials – Vertical Version

MATA

The **one**world logo is centred at mid-height of the LATAM Airlines logotype

Respect the minimum distance, measured by our letter "T"

Important note:

LATAM TRADE

oneworld logo cannot be applied with less than 8 mm wide for print and 35 px for digital materials. If there is any further questions, please check out the **one**world's guide.

Logo

lcons

# When applying different logos and LATAM Trade's logo together, **Our Logo** MASTER BRAND respect a minimum distance, measured by our letter "T". Brand Definition Model Usage with other logos Also, do not forget its height proportions. Tone of Voice How to write LATAM OUR BRAND ARCHITECTURE Our Brand Architecture Our Products & Services Portfolio VISUAL UNIVERSE LATAM $\bigcap$ ΔΤΔΛ Colours AIRLINES Typography Photography

Example





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Our Products & Services

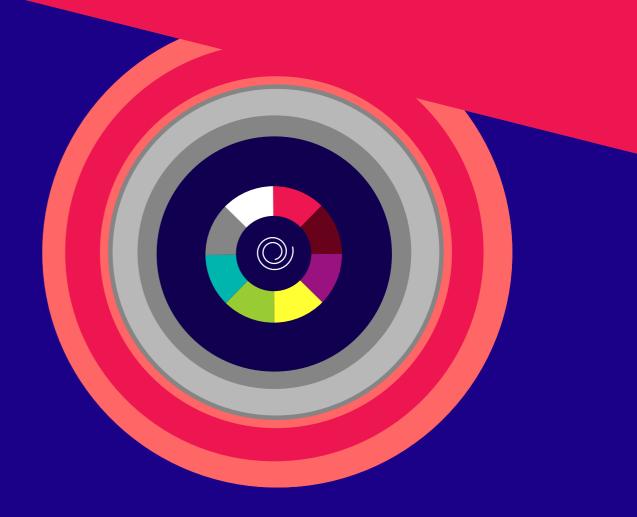
# VISUAL UNIVERSE

Logo Colours Typography Icons Photography

# We found the colours of Latin America **And we named them**

**Our Colours** 

Our palette is an extension of our Latin American soul and expression. The colours and tones chosen to compose it represent the lively, diverse, rich and multi-coloured continent we come from. It is our proposal of the LATAM we want the world to see: exquisite and full of contrast, without the stereotypes and predictable clichés.



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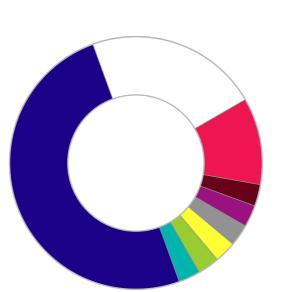
#### VISUAL UNIVERSE

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lcons

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# **Colour Proportion**

Follow these colour proportions when creating for LATAM Trade. Indigo, Coral and white are predominant. All the other colours are just a touch.

These are our visual universe's main colours. Always use the correct colour code for each application, to ensure colour fidelity.



**Our Indigo** 

Always use more Indigo than other colours in applications

Pantone Reflex Blue C C 100 M 90 Y 0 K 0 R 27 G 0 B 136 HEX # 1B0088

Our Coral Use less Coral than Indigo in applications

White The use of white guarantees the elegance of the brand

Pantone 192 C C 0 M 90 Y 50 K 0 R 237 G 22 B 80 HEX #ED1650

Brand Definition Model

**Our Colours** 

**Complementary Palette** 

\*These are our brand's main colours

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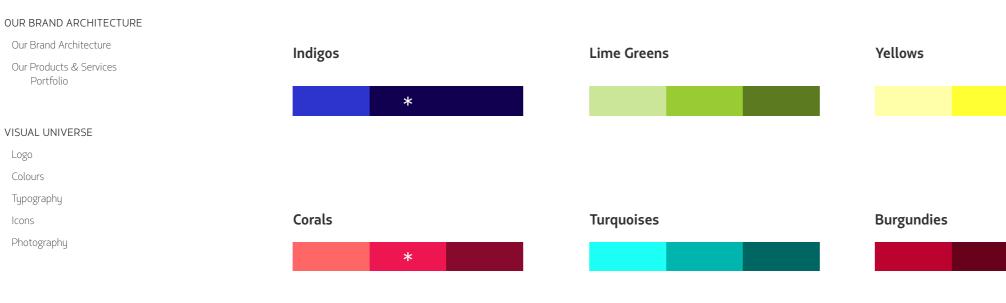
Portfolio

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# OUR BRAND ARCHITECTURE



Purples

Our identity also has a secondary colour palette. It works as a support, to highlight specific information and make our identity more lively and warm. Just like Latin America.

Greys

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# Our Colours Complementary Palette

PRINT – PANTONE®/CMYK

Indigos

	*	
2728 C	Reflex Blue C	281 C
C 90	C 100	C 100
M 70	M 90	M 85
Y 0	Υ Ο	Υ 5
K O	K <b>0</b>	K 35

Corals

	*	
178 C	192 C	1955 C
C 0	C 0	C 10
M 65	M 90	M 100
Y 35	Y 50	Y 55
К О	К О	K 40

\*These are our brand's main colours

These are the codes for Pantone®	and	СМҮК
when printing materials.		

Lime Gre	eens		
372 C	376 C	364 C	
C 15 M 0 Y 40 K 0	C 55 M 0 Y 100 K 0	C 70 M 5 Y 100 K 45	

# Turquoises

3248 C	326 C	7720 C
C 45	C 85	C 90
Μ Ο	Μ 0	Μ 0
Y 25	Y 40	Y 45
К О	К О	K 60

# Purples

251 C	254 C	2612 C
C 15	C 50	C 65
M 40	M 95	M 100
Υ Ο	Υ Ο	Y 0
К О	К О	K 5

Yellows			
100 C	3945 C	129 C	
C 0	C 5	C <b>O</b>	
M 0	Μ 0	M 10	
Y 55	Y 90	Y 80	
K 0	к о	К О	

# Burgundies

199 C	201 C	7421 C
C 0	C 5	C 20
M 100	M 100	M 100
Y 70	Y 70	Y 45
К О	K 30	K 65

Greys

Cool Grey 1 C	Cool Grey 4 C	Cool Grey 7 C	Cool Greu 9 C	Cool Grey 11 C
C 0	C 0	C 0	C 0	C 0
Μ Ο	Μ 0	MO	Μ Ο	Μ Ο
Υ Ο	Υ Ο	Υ Ο	Υ Ο	Υ Ο
K 15	K 30	K 45	K 60	K 75

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## OUR BRAND ARCHITECTURE

Our Brand Architecture Indigos Our Products & Services Portfolio VISUAL UNIVERSE R 45 R 35 R 27 G 52 G 22 G 0 G 0 G 0 Logo B 206 B **166** B 136 B 103 B 79 Colours #2D34CE #2316A6 #1B0088 #150067 #10004F Typography Corals lcons Photography R 255 R 245 R 237 R 179 R 135

**Our Colours** 

DIGITAL - RGB/HEXADECIMAL

G <b>102</b>	G <b>56</b>	G 22	G <b>15</b>	G <b>10</b>	
B 102	B 89	B 80	B 59	B <b>44</b>	
#FF6666	#F53859	#ED1650	#B30F3B	#870A2C	

**Complementary Palette** 

\*These are our brand's main colours

			Lime (	Greens		
*						
27	R <b>21</b>	R <b>16</b>	R 204	R <b>175</b>	R <b>153</b>	R

R <b>204</b> G <b>230</b> B <b>153</b>	R <b>175</b> G <b>215</b> B <b>95</b>	R <b>153</b> G <b>204</b> B <b>51</b>	R <b>118</b> G <b>157</b> B <b>40</b>	R <b>92</b> G <b>122</b> B <b>31</b>	R 255 G 255 B 170	R 255 G 255 B 119	R <b>255</b> G <b>255</b> B <b>51</b>	R <b>255</b> G <b>224</b> B <b>22</b>	R 255 G 200 B 0
#CCE699	#AFD75F	#99CC33	#769D28	#5C7A1F	<b>#FFFFAA</b>	#FFFF77	#FFFF33	#FFE016	#FFC80
<b>T</b>					Dimension	alta a			
Turquo	oises				Burgur	ndies			
Turquo	oises				Burgur	ndies			
·						ndies			
R <b>28</b>	r <b>0</b>	R <b>0</b>	R <b>0</b>	R 0	r <b>188</b>	R <b>140</b>	R <b>104</b>	R <b>90</b>	R 72
R 28 G 255	R <b>0</b> G <b>215</b>	G <b>181</b>	G <b>141</b>	G <b>102</b>	R <b>188</b> G <b>2</b>	R <b>140</b> G <b>1</b>	G <b>1</b>	G <b>1</b>	G <b>1</b>
R <b>28</b>	r <b>0</b>				r <b>188</b>	R <b>140</b>			
R 28 G 255 B 245	R <b>0</b> G <b>215</b> B <b>205</b>	G <b>181</b> B <b>173</b>	G <b>141</b> B <b>135</b>	G <b>102</b> B <b>97</b>	R 188 G 2 B 47	R <b>140</b> G <b>1</b> B <b>35</b>	G <b>1</b> B <b>26</b>	G <b>1</b> B <b>23</b>	G <b>1</b> B <b>20</b>

These are the codes for RGB and Hexadecimal in digital devices.

Yellows

					5						
R 210	R <b>186</b>	R 153	R 128	R <b>110</b>	R 184	R <b>171</b>	R <b>146</b>	R 133	R 92	R 76	R 48
G 55	G 25	G <b>18</b>	G 15	G <b>13</b>	G <b>184</b>	G <b>171</b>	G <b>146</b>	G <b>133</b>	G 92	G 76	G 48
B <b>187</b>	B <b>161</b>	B <b>127</b>	B <b>113</b>	B <b>103</b>	B <b>184</b>	B <b>171</b>	B <b>146</b>	B <b>133</b>	B <b>92</b>	B 76	B 48
#D237BB	#BA19A1	#99127F	#800F71	#6E0D67	#B8B8B8	#ABABAB	#929292	#858585	#505050	#4С4С4С	#303030

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# Our Typography LATAM Sans

LATAM Sans is the font family created specially for us.

# Applying the Content

A unique typography for a unique brand. Our typography, specially designed for LATAM, portrays our visual identity clearly.

Present in nearly all of our materials, our typography is built of both rounded and sharp angles – just like our logo – and brings a human touch to all our communication pieces.

## Important note

This is an overview of our typography. If there are further questions, please see the full version of the typography guide.

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# **Our Typography** LATAM Sans is the font family created specially for us. Brand Definition Model LATAM Sans OUR BRAND ARCHITECTURE Our Brand Architecture SBILKOPA Our Products & Services v W 4 J z # & e K A q 8 2 X 3 WPb5



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# Our Typography LATAM Sans

This is LATAM's font foundry. It is one of our identity's main elements and it must be used in all brand experiences, from stationery to digital material and all the way to signage.

# Brasil Chile Ecuador Colombia

**GRUPO LATAM AIRLINES ELIGE A ONEWORLD COMO SU ALIANCA GLOBAL** 

# Valencia, LATAM Airlines Airplanes LATAM Sans was specially created for our brand

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# Our Typography LATAM Sans

This is LATAM's font foundry. It has 11 weights, from extra light to black, making it a very versatile family. It can be also used in different languages and diacritics, without losing its legibility.

Extra Light + italic for elegant and discrete titles ABCDEFghijkIm12341@#

# Light + italic

for elegant and discrete subtitles ABCDEFghijklm1234!@#

# Regular + italic for longer texts ABCDEFghijklm1234!@#

# **Bold + italic**

for elegant and discrete titles
ABCDEFghijklm1234!@#

# Black + italic

for more prominent titles
ABCDEFghijklm1234!@#

# EXTENDED

for sub brands system and descriptives ABCDEFghijklm1234!@#

Brand Definition Model

Tone of Voice

How to write LATAM

#### OUR BRAND ARCHITECTURE

Our Brand Architecture

Our Products & Services Portfolio

#### VISUAL UNIVERSE

Logo

Colours

Typography

lcons

Photography

## Our Typography Specially overlapped leading

LATAM Sans Light Always in white or indigo

# São Paulo exico

LATAM Sans Black Italic Always in coral or other complimentary colours

We should follow the proposals shown below for each type of text,

to ensure the information hierarchy in the layout.

Brand Definition Model

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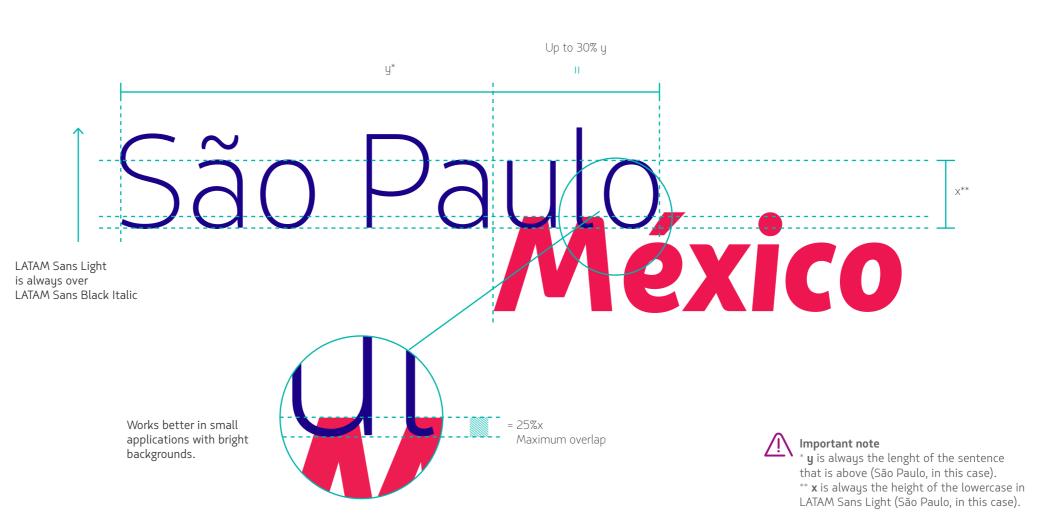
Typography

lcons

Photography

## Our Typography Specially overlapped leading

TITLES



Brand Definition Model

Tone of Voice

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#### OUR BRAND ARCHITECTURE

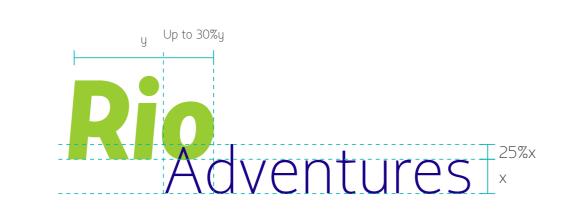
Our Brand Architecture
Our Products & Services
Portfolio

#### VISUAL UNIVERSE

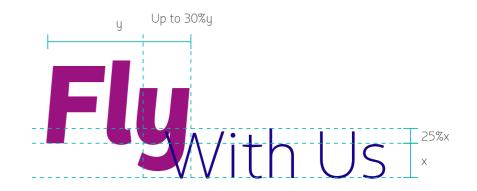
Logo Colours Typography Icons

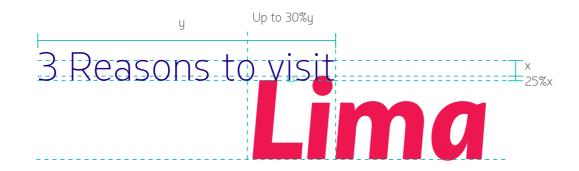
Photography

## Our Typography Specially overlapped leading



We should follow the proposals shown below for each type of text, to ensure the information hierarchy in the layout.





Important note

The proportion between LATAM Sans Light and LATAM Sans Black Italic depends of the size of the sentence. Be mindful of the proportion, keeping a harmonic balance of the construction.

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Colours

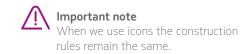
Typography

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Photography

## Our Typography Specially overlapped leading





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Our Products & Services

Portfolio

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Logo

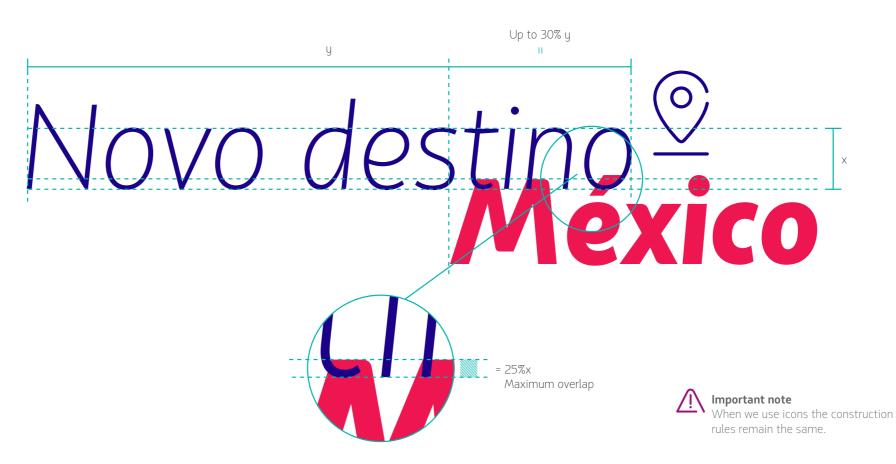
Colours

Typography

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Photography

## Our Typography Specially overlapped leading



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Our Brand Architecture

Our Products & Services Portfolio

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Colours

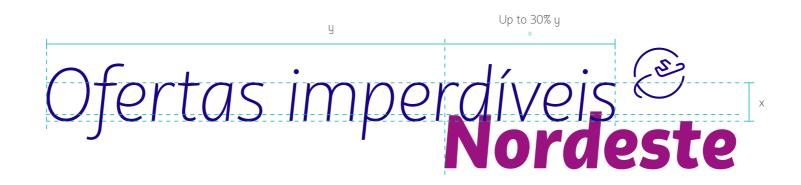
Typography

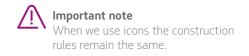
lcons

Photography

## Our Typography Specially overlapped leading







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Photography

## Our Typography Specially overlapped leading

LATAM Contraction of the local division of the loc -· Barris Marine LATAM TRACE Inc. of contract of gene in terms Novo destino Rom LATAM Informa Construction Alertas Operacionais WHEN TANK IN CONTRACTOR OF MARKET AND ADDRESS. 13.32 "Solidade property (and in products) PLAT-Taken Conception and the second Null-Interfacional MARIA na Augustica art de la generate 2018 [11] Badials in second contrast material particular in particular PROF. CARANA IN CONTRACT, (1914) on UNIT Partners II. Personal Pro-Q Links Date C Pagnas más Acestadas ----Sugar and state of Teastron State of the State of Real Printers Cruss-ox Down in Segment Annual of House (Herein) Theorem (Herein) Annual Annual (Herein) Annual (Herein) Owner 1 (1) Ofertas em Destaque Hampple (International Internation) Internation FLATAM

Here's how to compose the overlapped leading title in real situations.



Overlapped leading

Brand Definition Model

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Typography

lcons

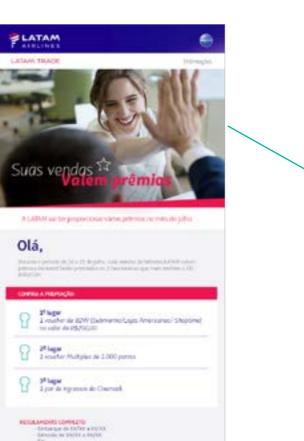
Photography

## Our Typography Specially overlapped leading

Bain center!

CROSS TRADING IN HIGH

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Suas vendas tr Valem prêmios

Overlapped leading

Here's how to compose the overlapped leading title with other graphic elements in real situations.

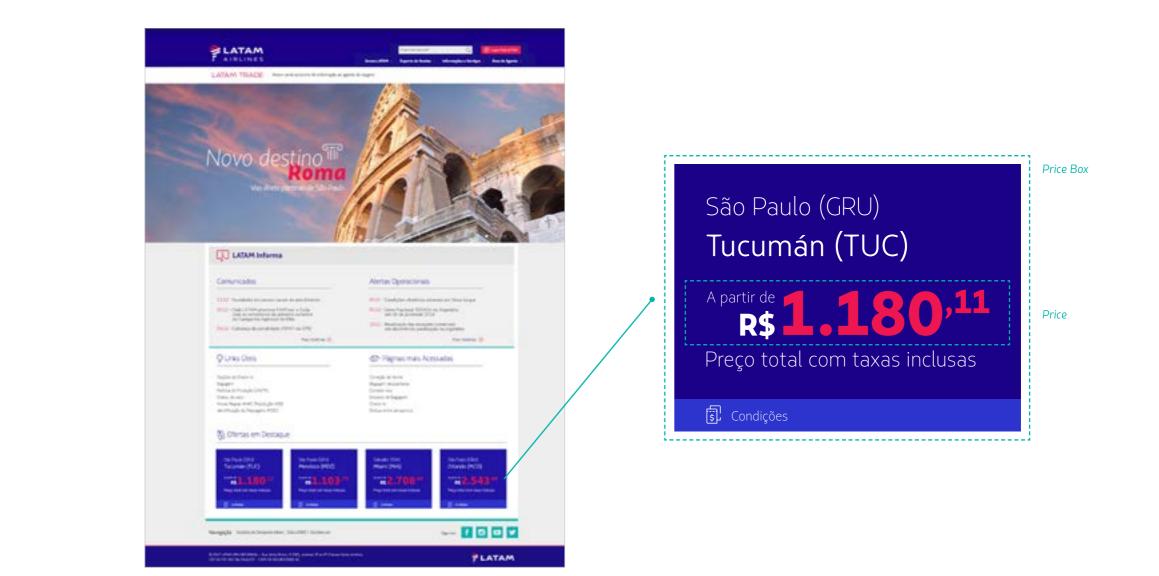
Brand Definition Model

Tone of Voice

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### Our Typography Price

We will see that the visual elements are always interacting with each other, creating a dynamic composition.



#### OUR BRAND ARCHITECTURE

Our Brand Architecture

Our Products & Services Portfolio

#### VISUAL UNIVERSE

Logo	

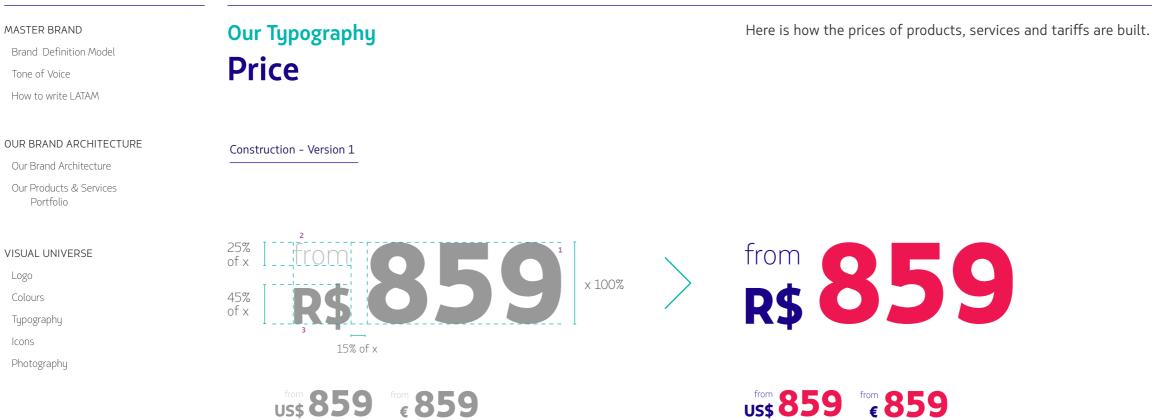
Colours

Typography

lcons

Photography

59



#### 1. Price

LATAM Sans Black (100% of x)

#### 2. From

LATAM Sans Light (25% of x) line the top

#### 3. R\$/US\$/descriptor

LATAM Sans Black (45% of x) line the bottom

Brand Definition Model

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#### OUR BRAND ARCHITECTURE

Our Brand Architecture Our Products & Services Portfolio

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Logo Colours Typography Icons Photography

## Our Typography Price

OVERLAPPED LEADING

Construction - Version 2





#### 1. Price

LATAM Sans Black (100% of x)

#### 2. From

LATAM Sans Light (25% of x) line above

#### **3. R\$/US\$/descriptor** LATAM Sans Light (45% of x) line below

Here's how to apply the price using the overlapping leading.



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Our Products & Services Portfolio

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Photography

### Our Typography Price Box

200% of x

200% of x

x 100%

x 100% 200% of x 200%

of x



São Paulo (GRU)

A partir de

S. Condições

**R\$** 

Tucumán (TUC)

Preço total com taxas inclusas

L80,11

Here is how we construct the price box composition. The general recommendation is that these prices wherever possible be highlighted in the ad.





Preço total com taxas inclusas

S. Condições

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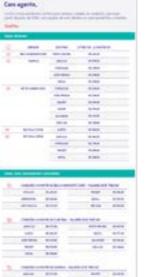
Typography

lcons

Photography

## Our Typography Price and information tables





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DEVIE-MONORPHICS.

To better organize information we created an exclusive way of building tables.

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Brand Definition Model

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How to write LATAM

### Our Typography

Price and information tables

CONSTRUCTION

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× 100%		VOO	ORIGEM	DESTINO	SAIDA	CHEGADA	FREQUENCIA
	e e e e e e e e e e e e e e e e e e e	JJ 8180	GRU	FCO	15h55		QUA, SEX e DOM
	87	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB

[i]	VOO	ORIGEM	DESTINO	SAIDA	CHEGADA	FREQUENCIA
227	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
27	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB

Here's how we construct our tables.



## OUR BRAND ARCHITECTUR

Our Products & Services Portfolio

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Typography

lcons

Photography

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Our Brand Architecture

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Colours

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lcons

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## Our Typography Price and information tables

READING IMPROVEMENT

To improve the information reading we use alternating white and gray lines.

ĺį	VOO	ORIGEM	DESTINO	SAIDA	CHEGADA	FREQUENCIA
47	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
27	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
27	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
57	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
27	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB

20% Cool Gray 1C

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## Our Typography Price and information tables

HIGHLIGHT

To highlight an information it's possible to use coral or any other color of our secondary color palete.

[i]	V00	ORIGEM	DESTINO	SAIDA	CHEGADA	FREQUENCIA
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
27	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
27	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
57	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
57	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB



The information can be highlighted in any color of our palete.

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## Our Typography Price and information tables

HIGHLIGHT

[i]	VOO	ORIGEM	DESTINO	SAIDA	CHEGADA	FREQUENCIA
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
27	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
277	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
27	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
257	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB
257	JJ 8180	GRU	FCO	15h55	07h55+1	QUA, SEX e DOM
257	JJ 8181	FCO	GRU	10h00	18h35	SEG, QUI e SAB

Try it with the secondary colors.



Logo

Colours

lcons

#### Our Typography MASTER BRAND Brand Definition Model Information Box Tone of Voice How to write LATAM OUR BRAND ARCHITECTURE Our Brand Architecture Our Products & Services Portfolio 200% of x VISUAL UNIVERSE 300% of x Typography 100% of x 300% of x Photography

ATAM TRADE A little extra makes all the difference 300% of x Travel with more space for your legs! Espaço+ seat makes it more comfortable and enjoyable. 300% of x

These are some rules on how to create an information box using the LATAM Trade logo. The information spaces and proportions are created from the logo's height.





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200% of x

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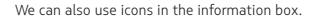
300% of x

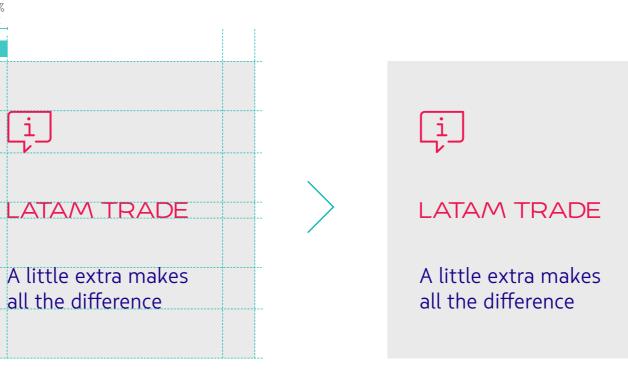
300% of x

100% of x

300% of x

300% of x





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VI

MASTER BRAND

Brand Definition Model

Tone of Voice

How to write LATAM

## Our Typography We do not

These are examples of how not to use our font.

OUR BRAND ARCHITECTURE	Do not use LATAM Sans Black	Do not use LATAM Sans Light	Do not use LATAM Sans Hairline	Do not play with different font sizes	
Our Brand Architecture	with 7 pt or less	with 8 pt or less	with 16 pt or less	in the same paragraph	
Our Products & Services Portfolio	16 pt 12 pt 10 pt 8 pt 7 pt	24 pt 16 pt 12 pt 10 pt 8 pt	30 pt 24 pt 20 pt 16 pt	Os sunt odit omnit aut idebit qui conseque por atur si consequis denienet aut faccumquis erum imus dolorpos aritem que rehendis	
VISUAL UNIVERSE	Ag Ag Ag Ag	Ag Ag Ag Ag 🙀	Ag Ag Ag 🔀	explit aces iligeni hiciae porpore provid moluptaquo tet, simaiosam core pelenim <b>OleSequiam</b>	
Logo		-		tuga.	
Colours					
Typography	Do not exaggeratedly compress	Do not exaggeratedly space	Do not use horizontal/vertical scale	Do not blend with	
Icons	or space leading	or compress tracking	or distort the font in any way	other fonts	
Photography					
	Os sunt odit omnit aut idebit qui conseque por atur si consequis denienet aut raccumquis erum imus dolorpos aritem que rehendis explit aces iligeni hiciae porpore provid moluptaquo tet, simaiosam	Os sunt odit omnit aut idebit qui conseque por atur si consequis denienet	Os sunt odit omnit aut idebit qui conseque por atur si consequis denienet aut faccumquis erum imus	<b>Lorem Ipsum</b> Os sunt oditomnitautidebit	
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## Do not rotate text in any situation

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Our Icons

## lt's iconic

Icons help to ease fast communication. But that doesn't mean we put any less of our personality into our expression. This is why all of LATAM's icons are based on our logo's characteristic ascendant angle. Besides that, the round-ended lines and empty shapes guarantee a legible, elegant collection, with a delicate human touch.

53

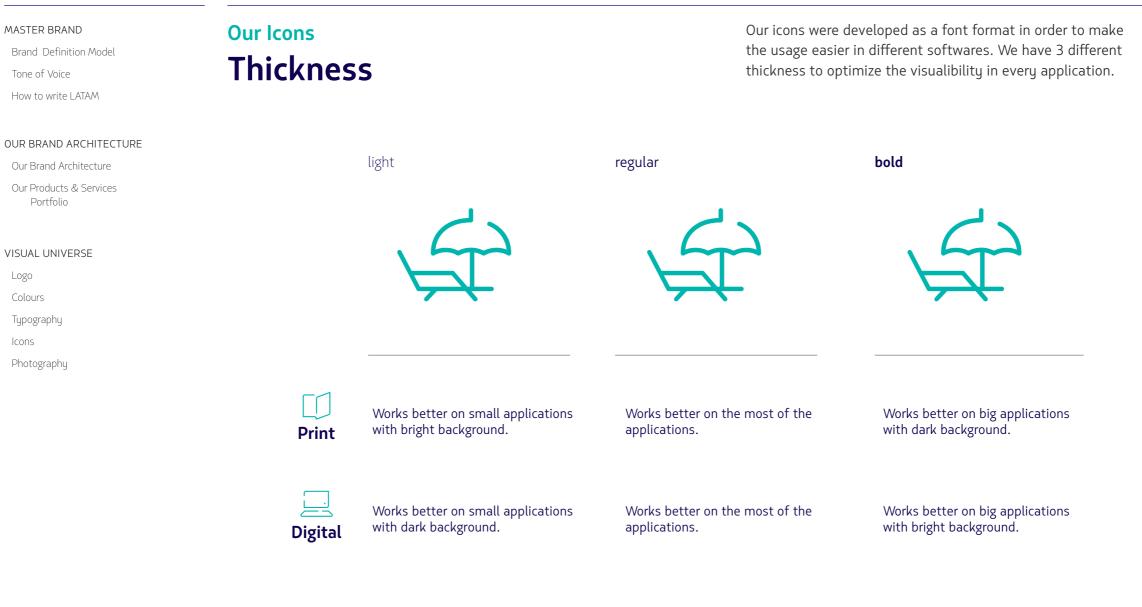
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P

(B)

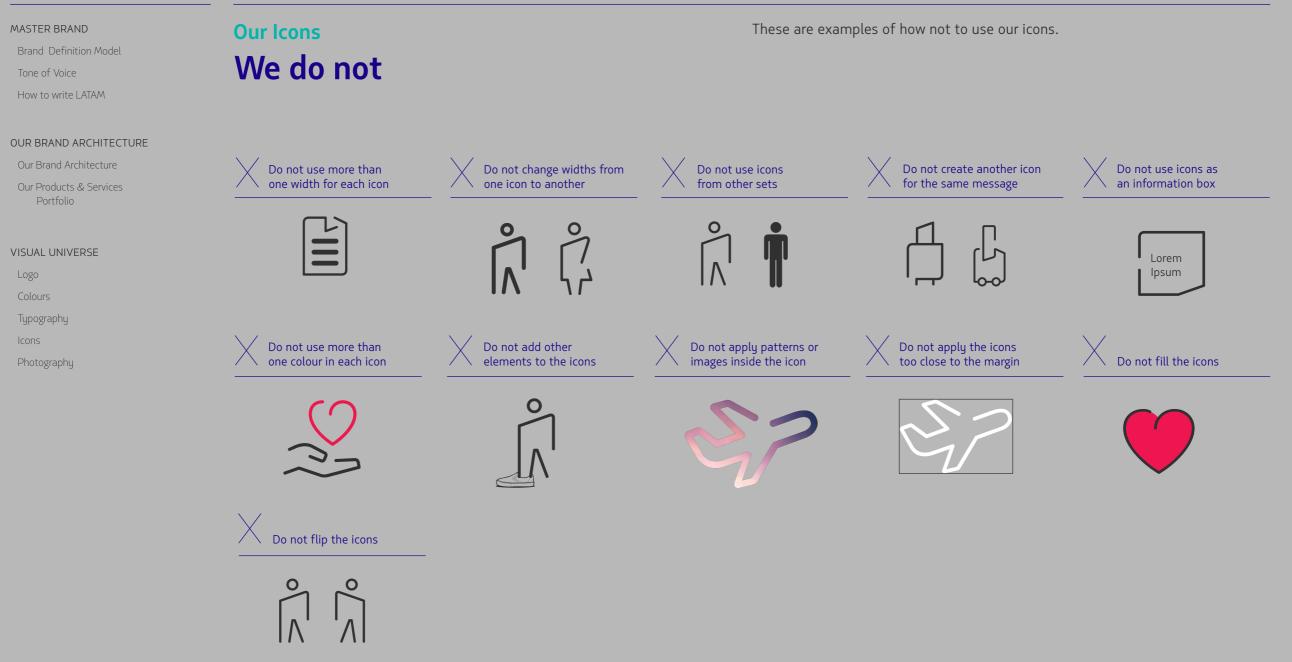
This is how LATAM gives universal images and symbols a special meaning and a great deal of personality.

LATAM Trade (2) 20 21 (2) $\mathcal{D}$ [?] [i\_  $\underline{\mathbb{N}}$ Jul 6% 4+ ⊮> (CS) \$  $\boxed{\bigcirc}$ ATE MT 



**Important note:** Each icon has a code to access the graphic representation. Consult the Icons Index.





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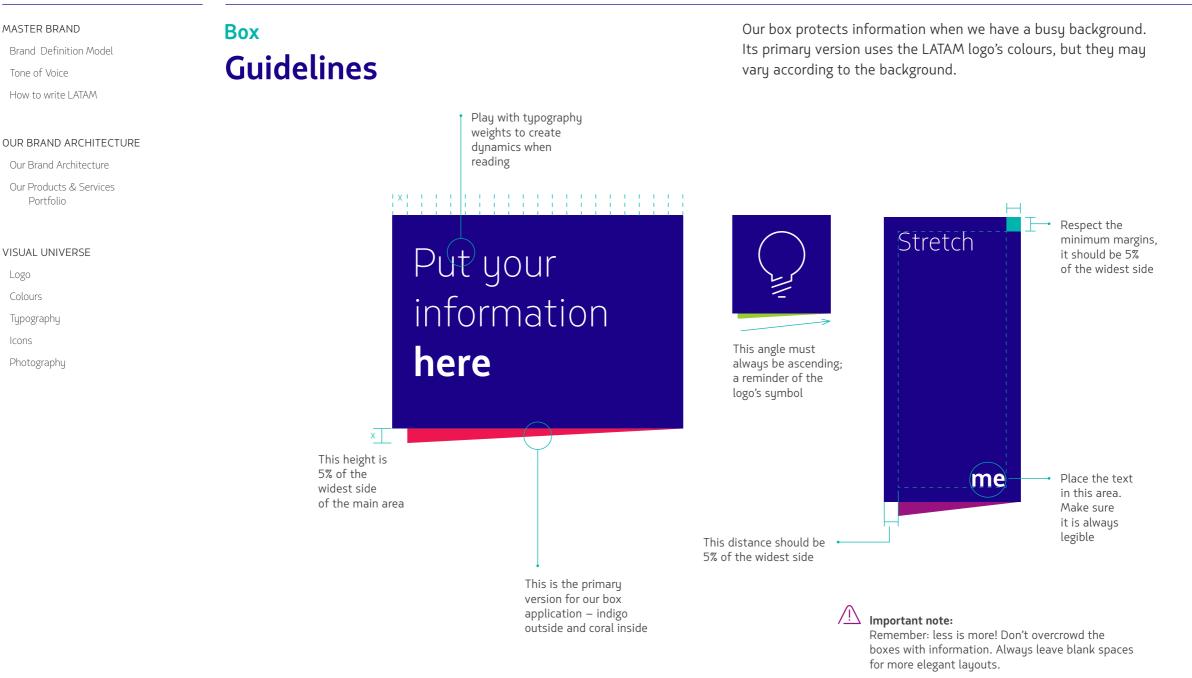
Photography

## Box

Our box preserves main messages and brings our Trade colours at the right balance. It is the graphic representation of the concept: elegant outside, warm inside. Use it whenever you communicate with external audiences.

# Think inside the box

One of our spokesmen



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Our Brand Architecture Our Products & Services Portfolio

#### VISUAL UNIVERSE

Logo

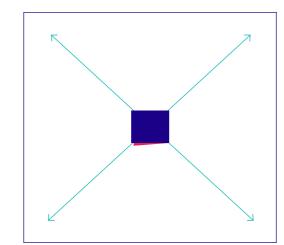
Colours

Typography

lcons

Photography

## Box Guidelines

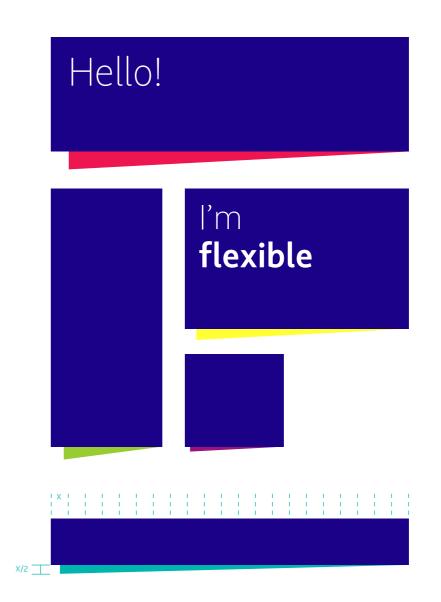


Our box is very flexible, and it can be adapted according to the application

Important note:

In extremely wide designs, use X/2 to define the main distance of the tilted area.

To build our box, follow these instructions.



Brand Definition Model

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VISUAL UNIVERSE

Logo

Colours

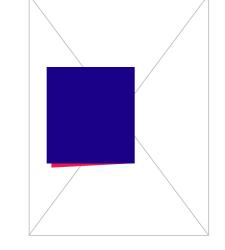
Typography

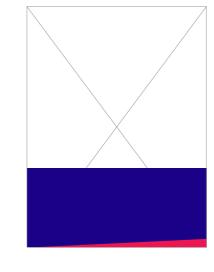
lcons

Photography

## Box Options

These are our box options. Each one is used for different situations, as shown below.





## Flying box

When you want to highlight a single message.

Footer box

For a bigger quantity of information.

### Full box

For limited formats or an option where no picture or illustration is used

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## Box Options

These are our box options. Each one is used for different situations, as shown below.



## Flying box

When you want to highlight a single message.

For a bigger quantity of information.

Footer box

R\$ 859

Trust us: you've never been to anywhere like Latin America

-

LATAM



 $\bigcirc$ 

For limited formats or an option where no picture or illustration is used

Are you ready to **discover** 

LATAM?

MENU

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VISUAL UNIVERSE Logo Colours Typography Icons Photography Box Box transparency Use the box with transparency in the majority of pieces – excluding the logo box and full box.

## Contrast with low light photos

Indigo area = **80%** opacity

LATAM Trade

This area = do **NOT** change

66



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## Box Box transparency

Use the box with transparency in the majority of pieces – excluding the logo box and full box.

Important note: The layer with Multiply helps to keep a consistent tone of Indigo in every layout.

Opacity

80%

Indigo area =

Multiply

20%

Contrast with high light C photos

This area = do **NOT** change



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### Box Box colours

Hello!

The use of colours on the boxes make the pieces more lively.

ľm

flexible

The main area is always indigo or white

Add complementary colours to this area!

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Portfolio

Logo Colours

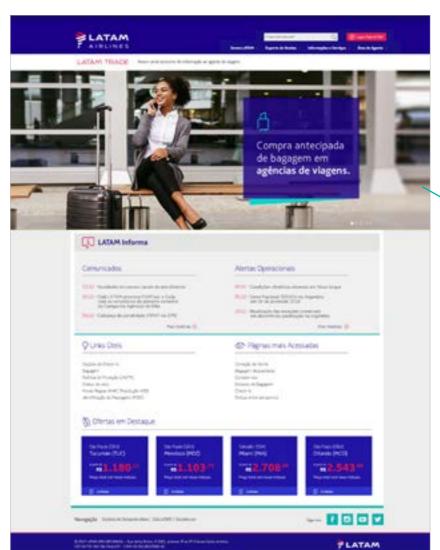
Typography

lcons

Photography

## Box **Box colours**

HOW WE DO IT



This is how we use our box in compositions.



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### Box Box colours HOW WE DO IT

ELATAM AIRLINES LARM TRADE Contro Sus convocação Sus convocação Sus convocação Sus convocação

Olá, Desense entitable, soch die polietie für die heis, onder anterganden autore politike die Malakie van ausgebeiten einschlichlich die unseinen MAM.



ter en el tapa, pe tere sua segunte compete e promer de passes Nome Cocamento

Case design team are accepted area, and favor octain a same abave. Accepted area

Verha vibrar com a gantal

lagarta a. 144 ( albha a tagatha 1<sub>1</sub>: 6000 772 909<del>0</del> Iondonroulan i galach ingas ir ngalar unit di taita Mila Mila Doninis Kadal

Version and the second seco

### This is how we use our box in compositions.

<complex-block>

 Na convocação

 stá aqui!

 Neaver a emoção de assistir

 maiper jogo de futebol

 camarote exclusivo LATAM

Our Photographic Style

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#### VISUAL UNIVERSE

\_ogo Tolous

- Typography
- icons
- Photography

GRAPHIC STYLES

Grid

Colours

Text

Box

#### Digital

Co-Branding Extreme Formats Video ending Sound Signature

Brand Transitions

## Got the picture?

This is how we see the world. This is how we see LATAM. Our photographs depict our inherent vision of the Latin America that only we know so well. The landscapes, the expressions, the people, the gestures. Let's show the world what they can know and admire in our continent, under our own perspective. MASTER BRAND Brand Definition Model Tone of Voice How to write LATAM

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## Our Photographic Style

This is how we see LATAM. Our photographs depict our inherent vision of the Latin America that only we know so well. The landscapes, the expressions, the people, the gestures. Let's show the world what they can know and admire in our continent, under our own perspective.

LIFE

## FOCUS UNIQUENESS

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## Our Photographic Style Guideline Summary

LATAM Tra

Our main principles:

PEOPLE Daily work Smiles Dynamic Spontaneous CAMPAIGN AND AWARDS Events Concerts Awards NEW DESTINATION Places Cities Experiences PRODUCTS AND SERVICES Details Experiences

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## WORK

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## WORK

## OUR BRAND ARCHITECTURE

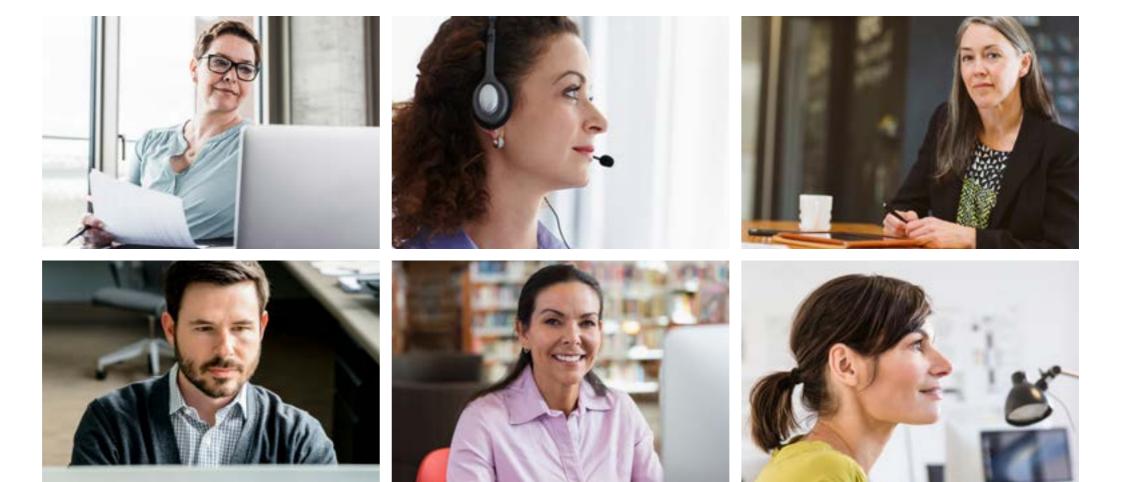
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## VISUAL UNIVERSE

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# Our Photographic Style People People INTERACTION



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## Our Photographic Style **New destination**



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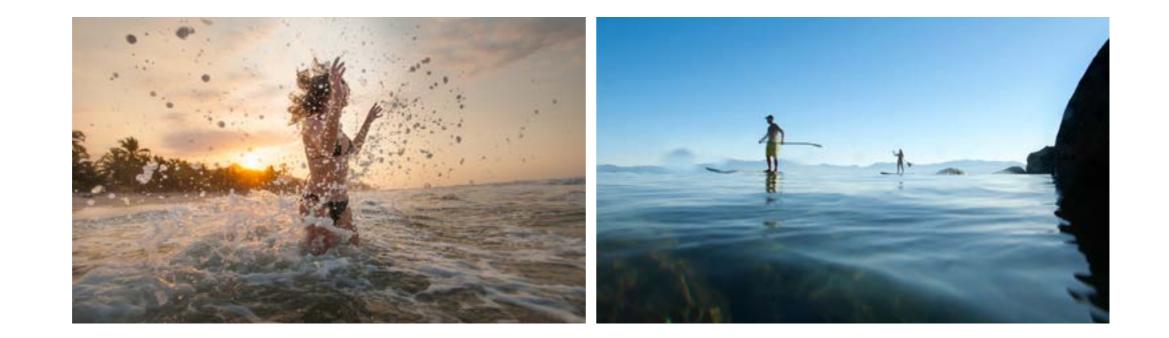
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### VISUAL UNIVERSE

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## Our Photographic Style New destination

PLACES / CITIES / EXPERIENCES



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## Our Photographic Style LATAM Eye



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## OUR BRAND ARCHITECTURE

**Identity Elements** 

Before starting new compositions, let's look back at the identity elements we saw in this territory. If you have any questions concerning on how to apply them, go back a few chapters for a quick reminder and follow their guidelines precisely.

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Our Products & Services Portfolio		
VISUAL UNIVERSE	AIRLINES	ў џ Ç л. m X
Colours Typography		
lcons Photography	LATAM TRADE	
	Typography	Box Photography

